

COUNTERMAN PRO PRICING

The Counterman Pro Software License includes a one time start up charge covering initial start up fees.
Charges are based on the number of computers within each business upon which the software is installed.

Startup Charge: (One Time Only)

	Single User	2-4 Stations	5-7 Stations	8-10 Stations	10-15 Stations	16-25 Stations
	\$1,000.00	\$1,200.00	\$1,400.00	\$1,600.00	\$1,800.00	\$2,000.00

Counterman Pro Software is licensed (not sold). There is a recurring support and maintenance charge which covers the software license, maintenance, upgrades, price book updates and ongoing 24/7 technical support to keep you up and running at all times. Our goal is to answer every call before the third ring. Our tech support personnel are in-house. The recurring support charge can be paid on a monthly, quarterly, bi-annually or annual basis. This would also be your total recurring costs on subsequent usage.

Recurring Support Charge

<i>If recurring support is paid:</i>	Single User	2-4 Stations	5-7 Stations	8-10 Stations	10-15 Stations	16-25 Stations
Monthly	\$253.00	\$351.00	\$429.00	\$508.00	\$586.00	\$665.00
Quarterly	\$645.00	\$895.00	\$1,095.00	\$1,295.00	\$1,495.00	\$1,695.00
Bi-Annually	\$1,200.00	\$1,600.00	\$1,950.00	\$2,300.00	\$2,750.00	\$2,900.00
Yearly	\$2,161.00	\$3,013.00	\$3,693.00	\$4,373.00	\$5,053.00	\$5,733.00

For new customers, your total start up costs, due at sign-up, are listed below. This includes the initial start up charge plus the recurring/ support charge based on your selection of support payment frequency.

Total Due At Sign Up (Startup Charge +Recurring Lease = Total Amount Due at Signup)

<i>If recurring support is paid:</i>	Single User	2-4 Stations	5-7 Stations	8-10 Stations	10-15 Stations	16-25 Stations
Monthly	\$1,253.00	\$1,551.00	\$1,829.00	\$2,108.00	\$2,386.00	\$2,665.00
Quarterly	\$1,645.00	\$2,095.00	\$2,495.00	\$2,895.00	\$3,295.00	\$3,695.00
Bi-Annually	\$2,200.00	\$2,800.00	\$3,350.00	\$3,900.00	\$4,550.00	\$4,900.00
Yearly	\$3,161.00	\$4,213.00	\$5,095.00	\$5,973.00	\$6,853.00	\$7,733.00

The chart below reflects the savings you will incur dependent upon your choice of payment frequency. Certainly, you would save additional by paying the support on a bi-annual or annual basis.

Annual Savings on Recurring Support if Paid Less Often

<i>Compare savings:</i>	Single User	2-4 Stations	5-7 Stations	8-10 Stations	10-15 Stations	16-25 Stations
Monthly vs Quarterly	\$456.00	\$632.00	\$768.00	\$916.00	\$1,052.00	\$1,200.00
Monthly vs Bi-Annually	\$636.00	\$1,012.00	\$1,248.00	\$1,496.00	\$1,532.00	\$2,180.00
Monthly vs Yearly	\$875.00	\$1,199.00	\$1,455.00	\$1,723.00	\$1,979.00	\$2,247.00
Quarterly vs Biannually	\$180.00	\$380.00	\$480.00	\$580.00	\$480.00	\$980.00
Quarterly vs Yearly	\$419.00	\$567.00	\$687.00	\$807.00	\$927.00	\$1,047.00
Bi-Annually vs Yearly	\$239.00	\$187.00	\$207.00	\$227.00	\$447.00	\$67.00

Additional in-depth, on-site training is available on an as-needed basis at additional cost. Training is provided free if you come to our Nipomo office located along the sunny California Central Coast

updated 2-27-2009
Santa Maria Software, Inc.